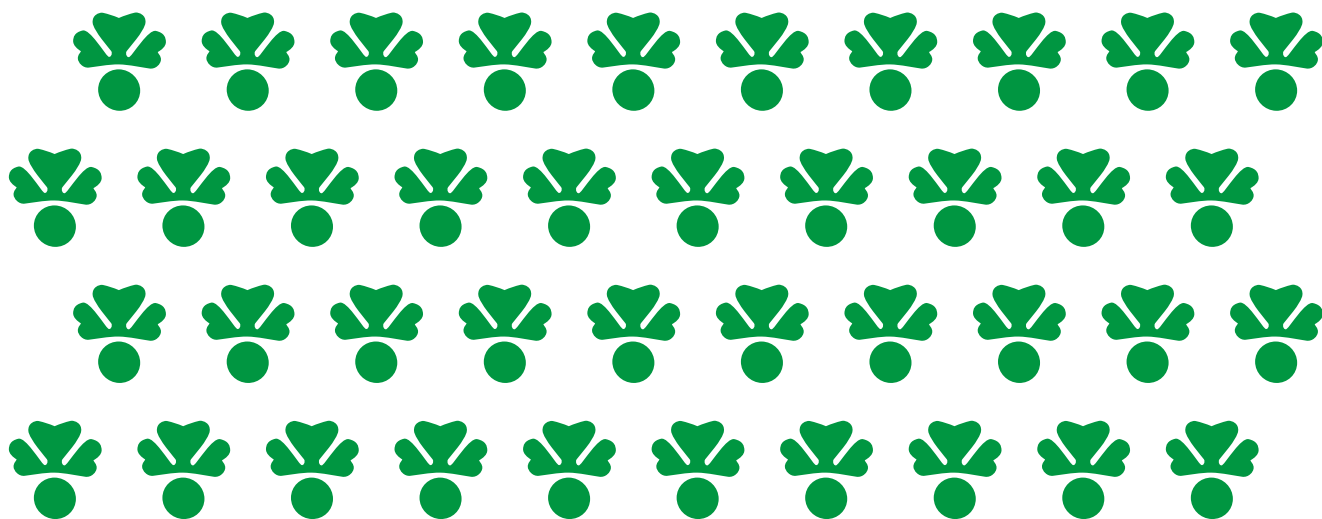




KONCERNAS  
**ACHEMOS GRUPĖ**

ANNUAL REPORT

2020



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# BOARD OF UAB KONCERNAS ACHEMOS GRUPĖ



Chairperson of the Board  
**Lidija Lubienė**



Deputy Chairman of the Board  
**Gintaras Balčiūnas**



Member of the Board  
**Rimantas Rėklaitis**



Member of the Board  
**Linas Vidaszkas**



Member of the Board  
**Adomas Žadeika**

# ABOUT UAB KONCERNAS ACHEMOS GRUPĖ

**UAB koncernas ACHEMOS GRUPĖ is one of the largest national capital business groups in the country, exploiting the traditional potential of Lithuanian industry to create added value for the shareholders, partners, employees and the country's economy as a whole.**

The group owns over 40 companies operating in Lithuania, Latvia, Estonia, Poland, Germany, France, Belgium, Sweden, the Czech Republic and Croatia. They work in the fields of fertilizer production, agribusiness, handling and logistics, energy, gas production and trade, as well as develop other businesses.

The products of the companies belonging to the Group are exported to nearly 30 countries from Europe to New Zealand.

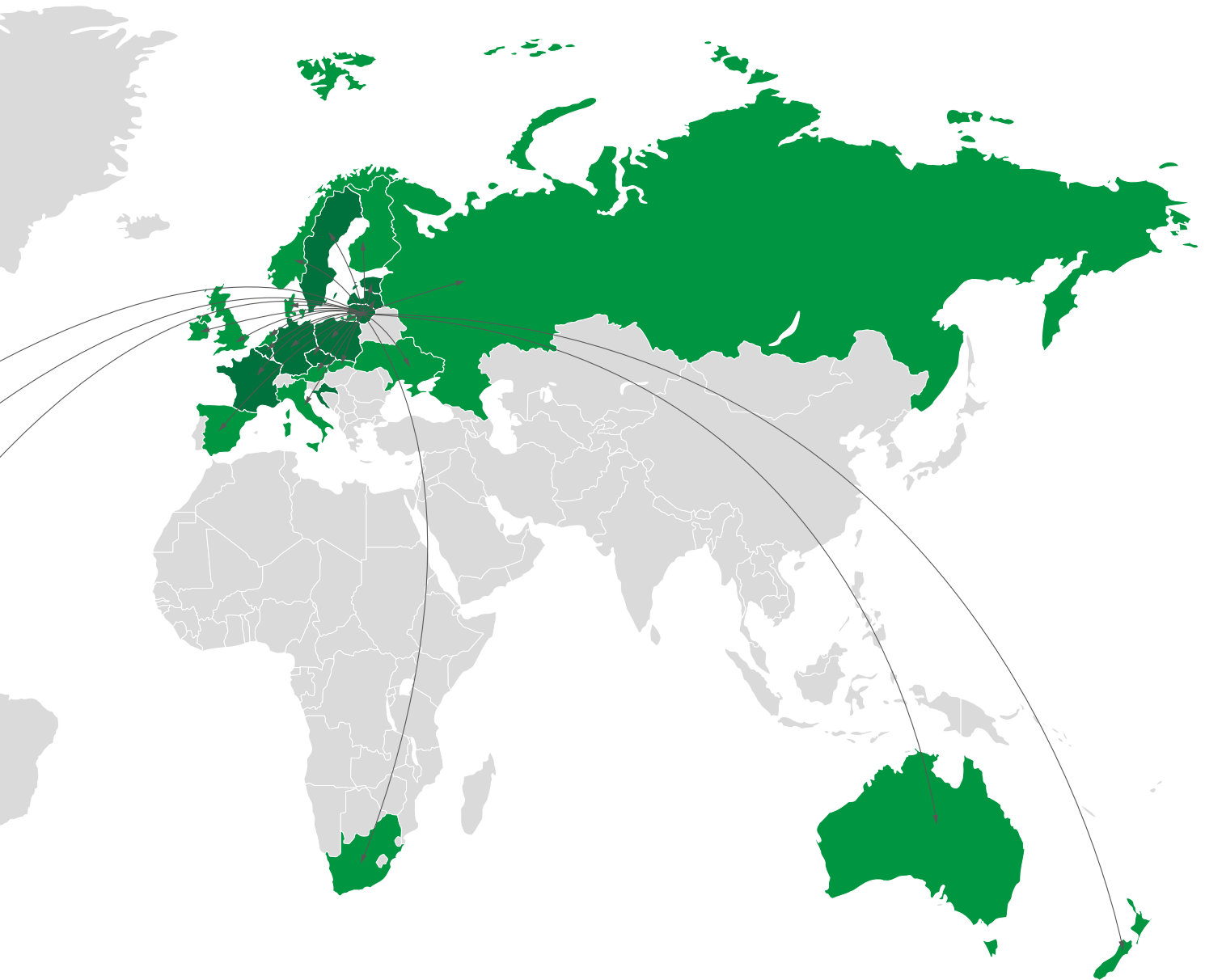
Last year, the companies of UAB koncernas ACHEMOS GRUPĖ paid EUR 80.4 million in taxes to the state budget and an additional EUR 37.5 million in other payments for the maintenance of the LNG terminal, SGEI and GHG permits.



The group owns **over 40 companies** operating in Lithuania, Latvia, Estonia, Poland, Germany, France, Belgium, Sweden, the Czech Republic and Croatia



The Group and its subsidiaries actively participate in the activities of associations uniting the main domestic and European manufacturing sectors: Fertilizers Europe, Lithuanian Confederation of Industrialists (LPK), Lithuanian Chemical Industry Association, Lithuanian Stevedoring Association, Lithuanian Wind Power Association, Lithuanian



Defence and Security Industry Association, European Big Bag Manufacturers Association EFIBCA and others.

The financial statements of UAB koncernas ACHEMOS GRUPĖ are audited by the international audit, tax and business consulting company UAB KPMG Baltics.

■ countries marked where the companies are based

■ exports markets

# SOCIAL RESPONSIBILITY AND ENVIRONMENTAL PROTECTION

**In 2020, the companies of UAB koncernas ACHEMOS GRUPĖ, despite the challenges posed by the pandemic, continued their long-standing traditions that help to maintain leadership in the fields of social responsibility and environmental protection. The companies of the Group have consistently worked to ensure the continuous improvement of working conditions of employees, invested in environmental projects, and contributed to the promotion of social and economic well-being of the communities in which they operate.**

The employees of the parent companies of UAB koncernas ACHEMOS GRUPĖ are insured with voluntary health insurance. This is one of the many additional motivational measures for the employees of the Group companies. The package of social services and added value provided determines the loyalty and satisfaction of the employees in their daily activities.



The employees of the parent companies of UAB koncernas ACHEMOS GRUPĖ are insured with **voluntary health insurance**.



In addition to voluntary health insurance, AB Achema guarantees additional benefits and bonuses to employees on the occasion of anniversaries, in the event of the death of their loved ones, compensates for academic leave, etc. The only Lithuanian health care institution owned by the employer, Achemos Poliklinika provides the employees with the opportunity to have their health checked free of charge and to receive the services of dentists and other specialists.

The guarantees of social packages also apply to the employees of AB Klaipėdos Jūrų Krovinių Kompanija (KLASCO), UAB Agrochema, UAB Centrinis Klaipėdos Terminalas (CKT), UAB Achempak, UAB Iremas, UAB Grand SPA Lietuva and other companies belonging to the Group.

All the companies of the Group have been taking the situation of the COVID-19 pandemic with a huge responsibility and have been implementing all possible measures to ensure the full safety of the workers and the continuity of work since its beginning in March, 2020. Companies follow the procedures that ensure that employees working in production do not have high-risk contacts. They are

constantly instructed on self-protection, wear protective equipment, can enter the factory area only after having their body temperature checked, keep safe distance, constantly disinfect the surfaces of common areas, etc. In order to prevent the possible spread of the virus, the companies test their employees at their own expense. Last year, a total of over EUR 300 thousand was allocated for the employee protection measures and testing.

In 2020, the largest company of the Group, AB Achema, also offered its help to the country's healthcare institutions. Right after the onset of the COVID-19 pandemic, the company donated a respirator, disposable suits, goggles, disinfectant and other protective equipment which was lacking throughout Lithuania to Jonava Hospital. The company also donated artificial lung ventilation devices worth more than EUR 110 thousand to Jonava Hospital and Hospital of Lithuanian University of Health Sciences Kauno Klinikos.

Other companies of the Group supplied Jonava and Klaipėda University and Jūrininkai Hospitals with 20 tons of liquid medical oxygen and 5,000 litres of medical gaseous oxygen used for treating acute or chronic oxygen deficiency. During the pandemic, the medical oxygen producer UAB Gaschema urgently built two medical oxygen supply stations at the Republican Hospital of Panevėžys and Kėdainiai Hospital. The companies KLASCO, Centrinis Klaipėdos Terminalas and Krovinių Terminalas made a significant contribution to the support in the form of 5 smart breathing apparatuses for Klaipėda University Hospital.

Recognising the importance of sustainable business, the Group's companies are constantly investing in ensuring clean and environmentally friendly activities.

Every year, AB Achema invests in operational efficiency and pollution reduction projects. Over the past fifteen years, the company has invested more than EUR 110 million

in environmental impact mitigation projects. Over the period, Achema's greenhouse gas emissions were reduced by more than 40 percent.

In order to ensure a clean and safe environment for the employees and Klaipėda residents, KLASCO continued to invest in the implementation and improvement of environmental measures. Last year, the company significantly expanded its environmental action plan to manage all potential pollution risks. KLASCO has installed mobile dust screens and water mist cannons, it is performing a continuous monitoring of surface rainwater in the company's territory, treatment of sewage wells and other treatment equipment.

Over the past two years, the company has already invested more than one million Euro in environmental measures and handling equipment, and plans to continue this investment.

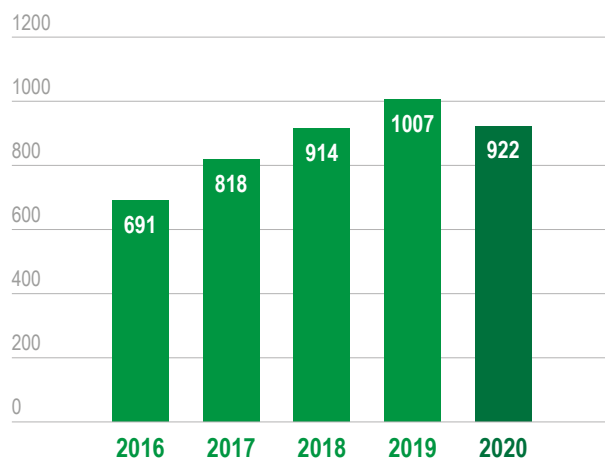
UAB Krovinių Terminalas is constantly investing in energy and environmental projects. Last year, the company installed energy-saving lighting and installed new tanker loading points on the quay for the convenience of customers.

In order to ensure strict disinfection requirements for COVID-19 prevention, the Centrinis Klaipėdos Terminalas has implemented an innovative ozone disinfection system. It is capable of cleaning and disinfecting common areas of about a thousand square metres. In order to meet the requirements, jobs were created for the officers of National Public Health Centre (NVSC) and border guards in the CKT.

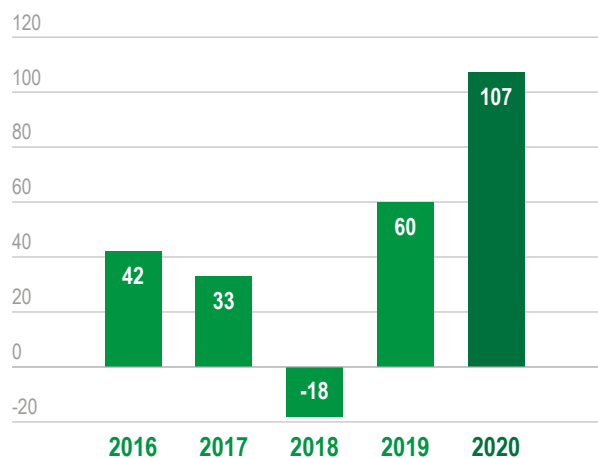
UAB Klaipėdos Laivų Remontas also pays a lot of attention to environmental protection - it is constantly monitoring domestic and rainwater discharged into the environment, utilising hazardous waste, sorting industrial and household waste, and delivering it to waste managers.

# THE KEY FINANCIAL INDICATORS OF UAB KONCERNAS ACHEMOS GRUPĖ IN 2020

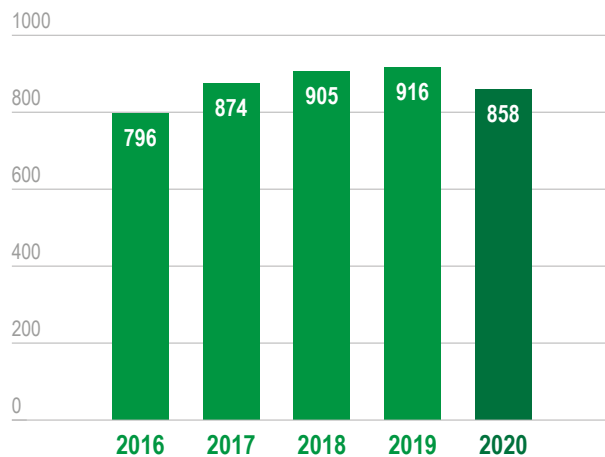
## Income, million EUR



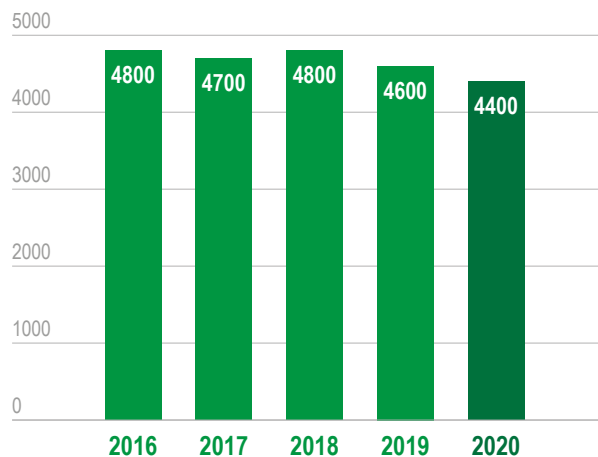
## Pre-tax profit, million EUR



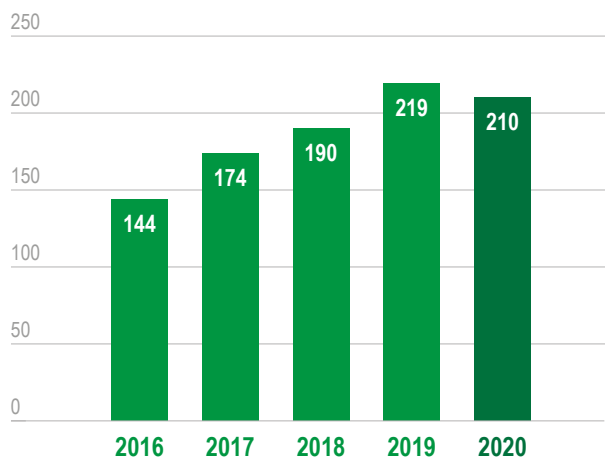
## Assets, million EUR



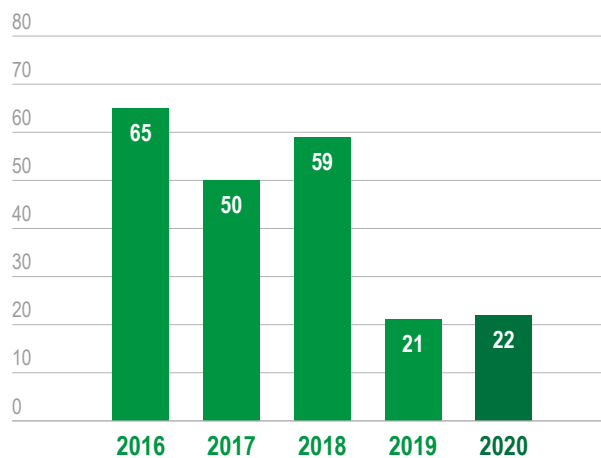
## Number of employees



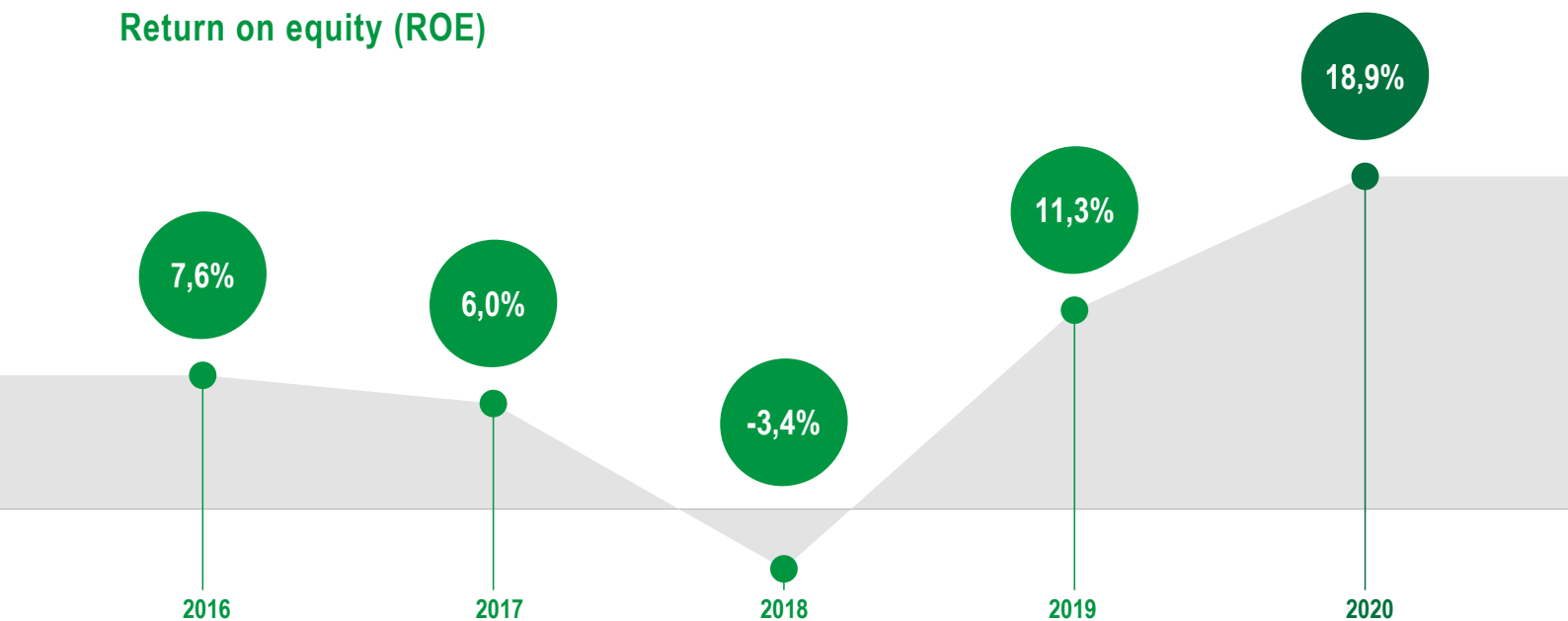
## Income per staff member, thousand EUR



## Investments, million EUR



## Return on equity (ROE)



Contribution to GDP:  
**1,9 %**

\* Consolidated audited data

# STRUCTURE OF UAB KONCERNAS ACHEMOS GRUPĖ



## Fertiliser production and trade:

- AB Achema
- SARL Litfert
- BVBA Fertigent
- Agro Baltic GmbH
- Sp.z.o.o. Liteximp Prostki
- Sp.z.o.o. AGT



## Agribusiness:

- UAB Agrochema
- SIA Agrochema Latvia
- OÜ Agrochema Eesti
- UAB Žemaitijos Grūdai



## Cargo handling and logistics:

- AB Klaipėdos Jūrų Krovinių Kompanija (KLASCO)
- UAB Krovinių Terminalas
- UAB Centrinis Klaipėdos Terminalas
- UAB Transachema
- UAB Euroga

## OTHER BUSINESS:

### Hotels:

- UAB Grand SPA Lietuva: Dzūkija Hotel, Druskininkai Hotel and Lietuva Hotel

- UAB Palangos Vėtra: Hotel Old Mill Hotel, Old Mill Conference Hotel and Palangos Vėtra Hotel



## Gas production and trade:

- UAB Gaschema
- SIA Gaschema
- AB Gaschema Sweden
- UAB Achema Gas Trade



## Energy:

- UAB Renerga
- UAB Renerga-1
- UAB LT Energija
- UAB Visa Energija
- S.r.o. Větrná Energie HL
- D.o.o. Eko - Energija
- SARL Silent Meteor
- SARL Thirty Invest

## Production and services:

- UAB Iremas
- UAB Achempak
- AB Klaipėdos Laivų Remontas
- UAB Klaipėdos Pilies Uostas
- UADBB Draudimo Brokerių Aljansas
- UAB Budrus Sakalas
- Brokerage firm UAB Kapitalo Srautai
- UAB Smeltės Vėjų Jėgainės
- Radio group: UAB Radiocentras, UAB Tango Reklama and Public Institution Kwartolė





ACTIVITIES OF  
UAB KONCERNAS  
ACHEMOS GRUPĖ

# FERTILIZER PRODUCTION AND TRADE

The fertilizer business is the largest area of activity of UAB koncernas ACHEMOS GRUPĖ, which generated EUR 711.6 million in revenue last year and earned EUR 77.2 million in pre-tax profit.

## THE LARGEST COMPANY IN THE SECTOR

**AB Achema** is the largest producer of nitrogen fertilizers and other industrial chemical products in the Baltic countries, founded in 1965.

In 2020, AB Achema produced 2.47 million tons of fertilizers, the company's revenue amounted to EUR 432.9 million, and pre-tax profit made EUR 69.2 million.

In 2020, AB Achema invested almost EUR 9 million. Most of the funds were allocated for the expansion of the production of urea formaldehyde resins, as well as for the modernisation of the electricity distribution system and the installation of a urea loading unit.

Last year, the company with over 1.3 thousand employees exported its products to 26 countries. About 25 percent was sold in Lithuania, while the rest was exported to France, Germany, the United Kingdom, the Benelux and



Scandinavian countries, the USA, Estonia, Latvia, Ukraine and other countries.

During the pandemic, the company paid a lot of attention to the safety of its employees - about 1,200 tests were performed, and the company spent a total of about EUR 300 thousand on protective measures against COVID-19.

Contributing to the growth of the community, the company allocated more than EUR 120 thousand for charity last year alone. A significant part of the charity went to the hospitals of Jonava and Kauno Klinikos - they received extremely important lung ventilation devices in the fight against COVID-19 virus.

Moreover, the company's activities achieved recognition in the business community - it was given the 2nd place in the 'Top 5000 of Lithuanian Business Leaders' by the newspaper Verslo Žinios.

Achema belongs to the European Fertilizer Manufacturers Association Fertilizers Europe, is an active member of the Lithuanian Confederation of Industrialists (LPK), the Lithuanian Chemical Industry Association and other associated structures.



In 2020 the company's revenue amounted to **EUR 432.9 million**; pre-tax profit: **EUR 69.2 million**.

## OTHER COMPANIES IN THE SECTOR

■ **SARL Litfert**, based in France, imports bulk and liquid fertilizers from Achema and other manufacturers to France, the Benelux countries and Spain. Over the year 2020, the company imported more than 900 thousand tons of fertilizers. The company also provides chartering and fertiliser storage services. Litfert mainly operates in the ports of Ghent, Rouen, Saint-Malo, and Nantes.



Revenue in 2020: **EUR 145.5 million**;  
pre-tax profit: **EUR 3.8 million**.

■ The German-based **GmbH Agro Baltic** sells liquid fertilizers from its own terminal in the ports of Lübeck (Germany) and the leased terminal in Szczecin (Poland), as well as operates bulk fertilizer warehouses in the ports of Rostock (Germany) and Lübeck. The company operates in the German, Danish, Austrian and Dutch markets and also provides ship chartering services. Last year, the company sold 388 thousand tons of products.



Revenue in 2020: **EUR 89.0 million**;  
pre-tax profit: **EUR 1.4 million**.

■ **Sp.z.o.o. AGT** is the subsidiary of Agro Baltic GmbH operating in Poland. The company ships granulated and liquid products by German inland waterways using its own riverine barges. In 2020, the company transported 41 thousand tons of products by river barges.



Revenue in 2020: **EUR 0.6 million**.

■ **Sp.z.o.o. Liteximp** based in Poland trades in fertilizers continuously increasing its share in the market. In 2020, the company sold 198 thousand tons of products.



Revenue in 2020: **EUR 41.6 million**;  
pre-tax profit: **EUR 1.8 million**.

■ **BVBA Fertigent**, based in Belgium, operates a 70,000-tonne terminal in Ghent, the most important liquid fertilizer storage and logistics terminal in the Benelux region.



Revenue in 2020: **EUR 2.0 million**;  
pre-tax profit: **EUR 1.0 million**.

Data not consolidated

# AGROBUSINESS

Last year, the agribusiness companies belonging to the **ACHEMOS GRUPĖ** Group made the second largest revenue in the Group - **EUR 386.6 million**.

## THE LARGEST COMPANY IN THE SECTOR

**UAB Agrochema** UAB Agrochema is one of the largest agribusiness companies in the country, a leader in nitrogen fertilizer trade in Lithuania. The company also trades in grains, plant protection products, seeds, garden and vegetable products.

In 2020, the company implemented various investment projects: Vilkaviškio Agrocentras was equipped with a fertilizer unloading site, the Kėdainiai elevator has been repaired and its infrastructure has been improved, the fertilizer reloading equipment has been renewed at Šeduvos Agrocentras, and the infrastructure of Jonavos Agrocentras has been improved.

In 2020, the company sold 575.1 thousand tons of fertilizers. This amount is enough to fertilize 900 thousand hectares of crops. Nitrogen fertilizers sold in 2020 fed  $\frac{3}{4}$  all agricultural crops grown in Lithuania.

The company also sold nearly 1 million tons of grain.



In 2020, more than 11,000 hectares of cereals and 23,000 hectares of rape were sown with seeds sold by Agrochema. The company sold over 1,500 tons of plant protection products.

The company operates 11 elevators, 4 grain purchasing sites and a network of 9 stores in Lithuania.

The number of employees: 361.



Revenue in 2020 was **EUR 341.0 million**, while its pre-tax profit made **EUR 0.3 million**.



## OTHER COMPANIES IN THE SECTOR

### ■ Latvian based **SIA Agrochema Latvia**



Revenue in 2020: **EUR 39.8 million**;  
pre-tax profit: **EUR 0.3 million**.

### ■ UAB Žemaitijos Grūdai



Revenue in 2020: **EUR 0.5 million**.

### ■ Estonian based **OÜ Agrochema Eesti**



Revenue in 2020: **EUR 5.3 million**.

Data not consolidated

# CARGO HANDLING AND LOGISTICS

Stevedoring and logistics companies belonging to UAB koncernas ACHEMOS GRUPĖ provide cargo handling, warehousing, port tug and forwarding services in Klaipėda port, as well as cargo transportation services by rail. In 2020, the revenue of this segment was EUR 68.1 million and the pre-tax profit was EUR 8.2 million.

## THE LARGEST COMPANY IN THE SECTOR

**AB Klaipėdos Jūrų Krovinių Kompanija (KLASCO)** is the most universal and largest stevedoring company in terms of turnover in Klaipėda port. It occupies more than a quarter of Klaipėda seaport services market. The company had 621 employees last year.

In 2020, the company earned EUR 48.0 million in revenue and reached a pre-tax profit of EUR 2.6 million. In one year KLASCO handled 12.6 million tons of cargo, which was mainly ro-ro (transported by ferries) cargo, bulk and liquid fertilizers, grain, iron ore, and metal products. The company's partners are exporters and importers of Lithuanian, Belarusian and Russian industry.



In 2020, the company earned **EUR 48.0 million** in revenue; pre-tax profit: **EUR 2.6 million**.



The company focuses on environmental and community projects. Last year, the company significantly expanded its environmental action plan to manage all potential pollution risks. Over the past two years, the company has already invested more than one million Euro in environmental measures and handling equipment, and plans to continue this investment.

Last year, a new value-added service - pre-packing of bulk products - was launched at the KLASCO Krovos Terminalas. Customer products are packed in big bags of the chosen size: from 400 to 1250 kilograms.

The company also actively contributes to social projects and initiatives. Through the efforts of Klaipėda port stevedoring companies, Klaipėda University Hospital (KUL) was equipped with high quality smart breathing apparatuses. In cooperation with the association Viltės Bendruomenė, social projects were implemented for the community's children and seniors.

## OTHER COMPANIES IN THE SECTOR

■ **UAB Krovinių Terminalas** light oil and petrochemical products are accepted, stored and loaded into tankers and railway tanks. The terminal operating in Klaipėda seaport is one of the newest and most modern in the Baltic countries, where 1.1 million tons of oil products were handled in 2020. The company is constantly investing in energy and environmental projects. Energy-saving lighting was installed at the Krovos Terminalas, and new tanker loading points were installed on the quay for the convenience of the customers.

The certificate obtained last year under the SOLAS and MARPOL conventions allows the company to supply liquefied natural gas to tankers standing at the terminal berth.

Krovos Terminalas was awarded the INTER RAO Lietuva certificate, which recognizes the company as socially responsible, which cares about the environment and its preservation.

The company systematically performs pollution prevention, environmental monitoring, as well as complies with the established environmental requirements and obligations.



Revenue in 2020: **EUR 6.1 million;**  
pre-tax profit: **EUR 1.8 million.**

■ **UAB Centrinis Klaipėdos terminalas (CKT)**, which maintains ro-ro, ro-pax, con-ro, cruise and passenger ships, handled 6 million tons of cargo last year.

Last year, the company's operations were adjusted due to new requirements and restrictions introduced due to the COVID-19 pandemic. We had to quickly adapt to the changes and look for effective solutions. To ensure strict disinfection requirements, the company has implemented an innovative indoor ozone disinfection system. It is capable of cleaning and disinfecting common areas of about a thousand square meters.

Jobs have been created for National Public Health Centre (NVSC) and border guards to meet the requirements.

A certified Synlab laboratory was opened at the Central Klaipėda Terminal, the first of all Lithuanian ports. Pre-registered passengers can take antigen tests. Results are obtained in less than an hour. This service provided at the terminal helps ensure smoother travel in the face of the COVID-19 pandemic.

During 2020, the company served about 272 thousand passengers. Most passengers came from Sweden. The majority of ferry passengers were Lithuanian citizens.



Revenue in 2020: **EUR 3.3 million;**  
pre-tax profit: **EUR 0.6 million.**

■ Last year, **UAB Euroga**, one of the largest ship agency and chartering companies in Klaipėda seaport, agencyed 501 ships and forwarded 4.41 million tons of cargo.

The most popular cargoes shipped by Euroga are fertilizers, metal, grain and oil products. Additional activities in the company's plans are cruise ship agency. It will start as soon as the ban on cruise travel ends.



Revenue in 2020: **EUR 2.0 million;**  
pre-tax profit: **EUR 1.2 million.**

■ The main activity of **UAB Transachema** is freight transportation by rail, as well as other related services. Last year, the company transported 2.1 million tons of cargo.



Revenue in 2020: **EUR 8.7 million;**  
pre-tax profit: **EUR 2.1 million.**

Data not consolidated

# GAS PRODUCTION AND TRADE

Last year, the companies of the Group operating in the segment of production and trade of technical, welding, food, special gas and other products received EUR 71.4 million in revenue and their pre-tax profit was EUR 6.1 million.

## THE LARGEST COMPANY IN THE SECTOR

**UAB Gaschema** is a leading producer and developer of technical, welding, food-grade, special, and liquefied gases, as well as AZO Products and Lipalas products in Lithuania, other Baltic countries, and Scandinavia.

In 2020, the company produced and sold over 2.3 million cubic meters of compressed gas, more than 52 thousand tons of liquefied gas products, and almost 125 thousand tons of urea solution AdBlue.

The company's products are exported to Latvia, Estonia, Russia, Belarus, Ukraine, Poland, Finland, Sweden, Norway and other Central European countries.



Last year, Gaschema invested EUR 1.4 million. Due to the pandemic, two medical oxygen supply stations were built in Panevėžys Republican and Kėdainiai hospitals as a matter of urgency. Trade in medical oxygen and nitrous oxide in cylinders has also begun.

The company has installed a new 1 million litre AdBlue storage tank, expanding storage capacity to 2 million litres. It also invested in a new, modern AdBlue filling ramp.

The company has created 121 jobs.



In 2020, Gaschema earned **EUR 28.4 million** in revenue and **EUR 4.0 million** in pre-tax profit.



## OTHER COMPANIES IN THE SECTOR

■ **AB Gaschema Sweden**, based in Sweden, manufactures and sells AdBlue and AUS-40. These products are intended for the Swedish, Norwegian and Danish markets.



Income earned in 2020: **EUR 3.9 million**

■ **SIA Gaschema**, which operates in Latvia, supplies the market with technical, food, special gases, AdBlue and ammonia water.



Revenue in 2020 was **EUR 1.8 million**.

■ **UAB Achema Gas Trade** supplies natural gas to industrial and energy entities in Lithuania and other Baltic countries. The company also plays the role of a market maker on the GetBaltic natural gas exchange. In 2020, UAB Achema Gas Trade supplied 3.6 TWh of natural gas to the Baltic countries.



Revenue in 2020: **EUR 37.3 million**;  
pre-tax profit: **EUR 1.8 million**.

Data not consolidated

# ENERGY

The fast-growing global green electricity business earned EUR 33.7 million in revenue and EUR 15.6 million in pre-tax profit last year. Last year, the energy companies of UAB koncernas ACHAMOS GRUPĖ produced 180 GWh of electricity in Lithuania and 137.1 GWh abroad. This segment has 26 employees.

## THE LARGEST COMPANY IN THE SECTOR

**UAB Renerga** engages in electricity production from renewable energy sources such as wind, water and sun. It operates the Pastrėvis and Kavarskas hydroelectric and wind farms Benaičiai, Benaičiai-1 and Anykščiai, as well as an experimental small wind and solar power plants. Last year, the power plants produced more than 180 GWh of electricity.

In 2020, Renerga's revenue amounted to EUR 14.0 million and pre-tax profit made EUR 7.4 million.



In 2020, Renerga's revenue amounted to **EUR 14.0 million**; pre-tax profit: **EUR 7.4 million**.

## OTHER COMPANIES IN THE SECTOR

■ **UAB Renerga-1** is engaged in the production of electricity from renewable sources - the wind.



Revenue in 2020 was **EUR 1.7 million**, while its pre-tax profit made **EUR 0.6 million**.

■ The Czech-based company **HL s.r.o. Vetrna Energie** operates the third largest wind farm in the country. Last year, the company produced 40 GWh of electricity.



Revenue in 2020: **EUR 4.9 million**; pre-tax profit: **EUR 1.6 million**.

■ The Croatian based company **d.o.o. Eko-Energija** operates a 42 MW installed capacity wind farm located near the port of Zadar. In 2020, the company's wind farm produced more than 97 GWh of electricity.



Revenue in 2020: **EUR 10.6 million**; pre-tax profit: **EUR 3.2 million**.

■ The Group's energy group also includes the companies **UAB Visa Energija, UAB LT Energija, SARL Silent Meteor and Thirty Invest**.

Data not consolidated



# OTHER BUSINESSES

The Group's other businesses, such as packaging, repair, engineering, design, safety, insurance, media and other services, contributed to the results of ACHAMOS GRUPĖ by earning EUR 58.7 million in revenue and EUR 2.5 million in pre-tax profit.



## THE LARGEST COMPANY IN THE SECTOR

**UAB Iremas**, one of the largest metal processing companies in Lithuania, is engaged in metal processing, production, installation, repair, installation and repair of electrical equipment, engineering networks, design and maintenance services.

In 2020, UAB Iremas focused on the efficiency of internal processes and work. This allowed maintaining a similar level of income as in 2019, but increased profitability by 40 percent.

In 2020, the company completed the design, installation of the equipment, pipelines and metal structures at Kaunas and Vilnius waste incineration plants. It also acquired the right to work with 360 MW heat generation facilities. At the end of the year, the company began installing pipelines at one of Finland's cogeneration plants. In 2020, the company also became a member of the Lithuanian Defence and Security Industry Association (LGSPA).



Revenue in 2020:  
**EUR 26.8 million;**  
pre-tax profit: **EUR 1.1 million.**

## OTHER COMPANIES IN THE SECTOR

■ **UAB Achempak** manufactures soft containers for various fertilizers, grains, chemicals, granules and other bulk hazardous and non-hazardous materials, as well as those for food packaging, transportation and storage. The company is the largest producer of such products in the Baltic countries.

In 2020, the company produced 3.7 thousand tons of products. UAB Achempak belongs to the European Big Bag Manufacturers Association EFIBCA.



Revenue in 2020: **EUR 12.1 million**;  
pre-tax profit: **EUR 1.3 million**.

■ Last year **UAB Klaipėdos Laivų Remontas** and **UAB Kruizinių Laivų Terminalas** were reorganized. These two companies have been merged into one called **Klaipėdos Laivų Remontas**. The company is engaged in the repair of small and medium-sized ships, production of metal structures, metal processing, ship service and maintenance, as well as maintenance and repair of the company's DFDS ferries, AB Orlen Lietuva SPM buoy. Last year, the company repaired 63 ships and fulfilled 26 other orders related to repair work. Klaipėdos Laivų Remontas has successfully taken over the activities performed by the Kruizinių Laivų Terminalas: servicing and maintaining cruise ships, renting buildings belonging to the terminal for accommodation, catering and ship repair, yacht port activities.

The company pays a lot of attention to environmental safety - it constantly monitors domestic and rainwater discharged into the environment, utilises hazardous, sorts industrial and household waste, and delivers it to waste managers.



Revenue in 2020: **EUR 5.2 million**;  
pre-tax profit: **EUR 0.2 million**.

Data not consolidated

■ **UAB Klaipėdos Pilies Uostas** is located in the heart of the city, in the territory of the historical castle site. Small recreational boats and yachts moor at the mouth of the Danė River at the gateway to the Curonian Lagoon and the Nemunas Delta Basin.

The company is engaged in the maintenance and repair of recreational boats, provides mooring and berth rental services for cruise ships. Last year, the port had an average of about 230 ships with permanent berth lease agreements.



Revenue in 2020: **EUR 0.4 million**.

■ **UAB Grand SPA Lietuva** is the largest health and recreation complex located in the centre of Druskininkai. It consists of the 3 PLUS star hotel Lietuva, the 4 star hotel Druskininkai, the luxury suite 4 PLUS star hotel Dzūkija, one of the largest spas in Eastern Europe, a dental clinic, a spa, a water amusement park, a conference centre, the family amusement park 'O Kas Čia?', outdoor tennis courts, cafés and restaurants. Grand SPA Lietuva offers accommodation, wellness, recreation, preventive treatment, catering, conference organisation and active recreation under one roof.

Last year, the work of the complex was interrupted by the COVID-19 pandemic. The company had to face challenges in retaining the business and its employees.

Last year, a technological solution was installed in all hotels - a guest self-service terminal, which acts as a contactless reception. It allows guests to check in independently, without the assistance of staff, upon arrival at the hotel.

In 2020, the health and recreation complex was visited by over 30 thousand people. Due to the COVID-19 pandemic, the majority of them (89%) were from Lithuania.



Revenue in 2020: **EUR 4.3 million**;  
pre-tax profit: **EUR 0.9 million**.

■ **UAB Palangos Vėtra** provides accommodation, conference organisation, spa and leisure services. The company operates three hotels: Old Mill Hotel and Old Mill Conference in Klaipėda and Palangos Vėtra in Palanga. Due to the COVID-19 pandemic in 2020, hotel operations were restricted, but it was decided to use the quarantine break for hotel renovations. The Old Mill Conference Hotel will have extra rooms and will be adapted to work as a self-service.

The planned upgrades are the biggest ones since the opening of the hotels. All works are planned to be completed in 2021.



Revenue in 2020: **EUR 0.9 million.**

■ **Radiocentras** group of companies owns some of the most popular radio stations in Lithuania: Radiocentras, ZIP FM, Rusradio LT, Relax FM and Rock FM, and UAB Tango Reklama, which provides services to radio stations. The total average weekly coverage of the five radio stations amounts to 48.95% of the Lithuanian population, or about 1.013 million listeners.

For the convenience of their listeners, the radio stations offer shows, videos, and photos on their websites and social network accounts, as well as the ability to comment on and share the content. With the increasing number of radio listeners in 2020, the increase in the online listeners was also observed.

2020 was a difficult year for the entertainment sector, including radio stations. Due to the quarantine, various events and concerts were cancelled, and advertising revenues dropped significantly. However, Radiocentras implemented a successful 'Small & IMPORTANT' initiative by applying creative solutions. Its goal was to help small businesses by providing free advertising time.



Revenue in 2020: **EUR 4.4 million;**  
pre-tax profit: **EUR 0.6 million.**

Data not consolidated

■ **UADBB Draudimo Brokerių Aljansas** specialises in non-life insurance. The employees of the insurance brokerage company have expert knowledge and experience in managing both ordinary business risks (civil liability of buildings and equipment, vehicles, activities and products, accident insurance of employees) and specific risks (managerial liability, trade credit, voluntary health insurance). In 2020, it concluded over 47 thousand insurance contracts.



Revenue in 2020: **EUR 1 million;**  
pre-tax profit: **EUR 0.2 million.**

■ **UAB Budrus Sakalas** provides physical and armed security services for companies, administrative buildings, hotels and other objects, accompanies valuable cargo, ensures the activities of rescuers in dangerous objects, such as AB Achema, UAB Krovinių Terminalas.

The company works in cooperation with Klaipėda State Seaport Authority, Lithuanian Customs and other controlling institutions, as well as ensures the implementation of and compliance with security requirements for port stevedoring companies and terminals.

Last year, the company's strategy was adjusted. In addition to the companies of Achemos Grupė, the company started providing services to external companies.



Revenue in 2020: **EUR 3.4 million.**

■ **UAB financial brokerage company (FMI) Kapitalo Srautai** provides securities accounting, reorganisation projects and investment services and consultations. Last year, the company managed the accounting of securities of 46 companies.



Revenue in 2020: **EUR 0.1 million.**